

Back Office and Outsourcing Services for Forward Thinking Businesses

OUR SERVICES



Finance and Accounting
(F&A) services



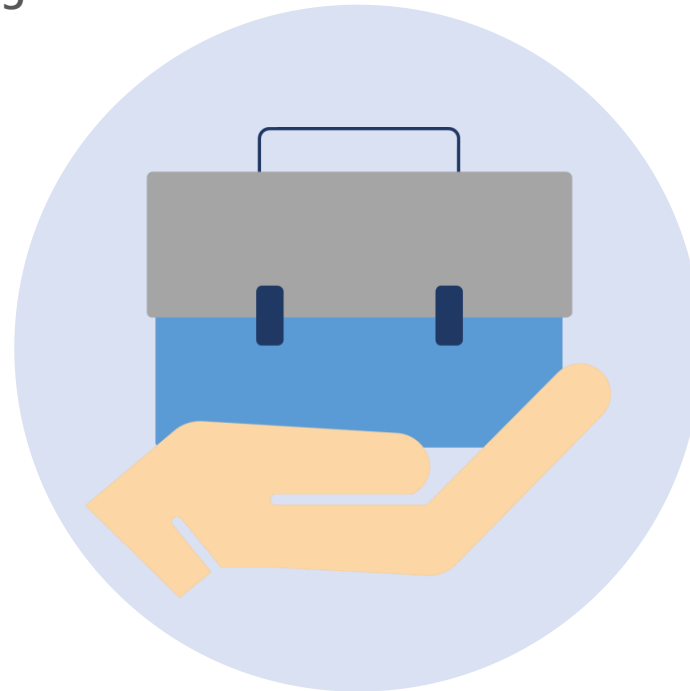
Virtual CFO
Services



Business Makeover



Tax Return
Preparation Services



Business process
redesigning



Business Process
Outsourcing Services
(AR & AP)



Legal services

Back Office Accounts Receivable Services



ACCOUNTS RECEIVABLE SERVICE:



For an organization to meet its goals in terms of cash flow, it needs to have effective Accounts Receivables process ensures that companies can get back their payments in a shorter duration of time, improve their collection rates and ensure faster processing of invoices which will all contribute to increasing the cash flow.

Steadfast consulting is a specialist Accounts Receivable outsourcing services provider. We provide the expertise that will help your organization successfully execute the start-to-finish management of the Order to Cash cycle. We convert your AR process into a business function that can be optimized leading to enhanced customer satisfaction.

ACCOUNTS RECEIVABLE CLASSIFIED INTO:



WITH STEADFAST



Billing



Payments



Collection



Archive



Reporting

Our accounts receivable outsource services at broad level include:



- » Accounts Receivable Aging Report Creation
- » Billing preparation
- » Entering receivable transactions into the accounting system
- » Record and account for revenue
- » Issuing of credit memos and refund checks approved by the customer
- » Collection processing
- » Collection Applications
- » Unallocated payments and Exceptions Handling
- » Collection Reconciliation
- » Collection Reporting & Analysis
- » Bank Liaison
- » Discounts

Our accounts receivable outsource services at broad level include:

- » Loyalty Program management
- » Dunning letters and Payment follows
- » Day Sales Outstanding (DSCO) Management
- » Bad debts provisioning
- » Legal coordination for Recovery
- » Maintaining subsidiary receivables ledgers
- » Preparing and delivering periodic statements
- » Carrying out process adjustments approved by the customer
- » Applying cash received to customer accounts and resolving short pays
- » Accounts receivable deductions management services
- » Preparing accounts receivable reports



BACK OFFICE OPERATIONS FOR COST AND TIME SAVING TO BUSINESS

Whether you have a start-up or an established business, most organizations are looking for ways to reduce costs and fuel growth. Outsourcing your labor intensive back office processes to Steadfast ,means you can focus your resources on innovation and expansion.

We have helped many clients stay focused on their business by managing:

- » Billing & Order Processing
- » Customer Database Management
- » Application Processing
- » Accounting Data Entry
- » Data Conversion and Document Digitization
- » Transaction Processing
- » Document Indexing & Archiving
- » Customer Data Entry & Validation
- » Contract Validation
- » Purchase Order Validation



WHY OUTSOURCING TO US



Outsourced services are using your funds correctly to ensure that your fund's usage is optimized as per the requirements. Even a single mistake in the management of funds can cost heavily.

By giving Outsourced Services to us you can ensure that:

- Funds are utilized to the optimum
- You get maximum returns on your funds
- Business can prosper even in the scarcity of funds

We take care of your all outsourcing needs. We help you to advise your services in a manner that helps you in getting complete outsourced services for your business.

Below are few benefits by outsourcing services to us-



NO HOLIDAYS OR DOWNTIME

Even the best employees need to go on holidays, this is required by the law. Once again this doesn't become an issue with an outsourced partner. We work 24/7 and



CHANGING WORKLOAD

during the end of the year report or because of some unexpected circumstances, the workload may change. If at these times the company doesn't have enough manpower and hasn't preplanned resources, this could be a hard hit. A good outsourcing firm like us, can swiftly allocate extra resources for more time-consuming tasks.



PROFESSIONAL COMMUNICATION

it is good to know that people who are in control of your finances speak the same language. Moreover, it's crucial to signify the words with the same meanings. When moving your company abroad, there could be a lot of cultural misunderstandings. An international company saves you the trouble. Superior expertise in accounting is an integral part of a company's growth.



UP TO DATE INFORMATION

one professional doesn't stand a chance in the ever-changing world of all streams. A good outsourcing firm like us has dedicated significant resources to keeping itself up to date in all areas of services, not just any specific one.



BEST TRAINING

Large companies depend on their specialists being top notch. It is more cost-effective to train an entire office together, than a small in-house team. Subsequently this means we have more resources to make sure their people are the absolute best.



SUPPORTIVE ENVIRONMENT

Loads of employees in one place means an environment where knowledge and experience is shared. It is easy to get help and solve even the most challenging issues in such a team.



PERSONAL APPROACH

While it may seem counterintuitive that a big firm is able to care and give advice specific to your needs, it shouldn't be. With us the vast amount of specialists means that there is a large choice of support contacts. People are hired based on their ability to value all clients as individuals and offer tailored solutions accordingly. Time is money and money is time – freeing up valuable time for yourself and your employees could be a game changer in terms of business success.



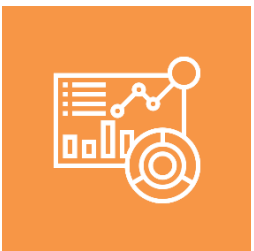
COST REDUCTION IN HR

Hiring people is expensive. Not hiring a specialist lets you save up on fringe benefit costs (health insurance, paid time off, retirement, sick days, worker's compensation etc). This income could be allocated into hiring someone that can advance your business in a strategic way. Additionally replacing your specialist every couple of years and getting them up to speed in itself is a lot of time and effort.



COST REDUCTION IN IT

large companies keep up with leading edge with all technologies and practises. There is no need to build up and enforce your own, since it is an expensive and lengthy process. Trust the standardised processes already in place, don't research your own apps and systems.



REAL-TIME DATA

in business there are risks, but the best way to alleviate them is making sure you always have up to date information. Data is processed as it comes in and that could be the competitive edge your company needs.



TURNKEY SOLUTIONS

if your business has urgent issues related to legislation then you save a lot of time and money getting advice from your one-stop-shop firm like us. Our specialists work closely with our departments, so there is no need to rush searching for help.

PEACE OF MIND



it can't be repeated enough how important it is for a company's growth to make sure its people spend time working on strategic choices and decision making. Let your specialists nurture business relationships or come up with innovative ways on how to develop a better product. Don't spend a lot of money limiting your people to something as boring as specific specialist. Security is the backbone of running a productive business. Organizational Continuity and disaster recovery should be thought of before there is any need.

FRAUD PREVENTION



it's an unfortunate fact but one is much more likely to experience fraud with in-house employee rather than outsource. In-house employee have far more access to confidential information and can persuade others to turn a blind eye here or there.

DELICATE INFORMATION



as said before, in-house employee usually have far more access to all kinds of sensitive information. This info could be salaries, disability and personal details. When moving your company abroad it should be taken into account that misunderstandings on the information disclosure basis aren't uncommon. To be on the safe side choose outsourcing firm like us knows the importance of privacy and confidentiality.

TEAM SBC: STRENGTH OF 75+ TRAINED RESOURCES

TEAM HIERARCHY



Our Other Services

Assurance

- » Statutory Audit
- » Internal Audit
- » Tax Audit
- » Cost Accounting
Record Maintenance
- » Stock Audit
- » Management Audits
- » Due Diligence
- » Investigation
- » Forensic Accounting & Fraud
Detection
- » Internal Control Review & SOP
Formulation & Implementation

Taxation & Regulatory Compliances

- » Direct Taxation
- » Indirect Taxation
- » International Taxation
- » Transfer Pricing – Planning and
Structuring
- » Representation Services
- » Company Law Advisory
- » RBI, FEMA, FCRA, Import
Export Policy, Foreign Trade
Policy

Management Consultancy

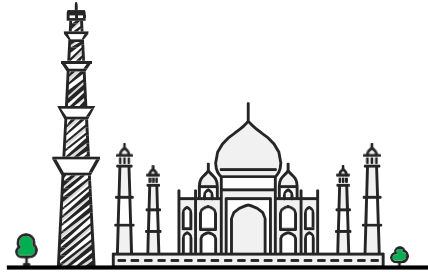
- » Certification Services
- » Accounting Support Services
- » Management Accounting and
MIS Reporting
- » Fixed Assets Verification, Tagging
- » Payroll Accounting
- » Project Financing & Appraisal
- » Financial Modelling and Analysis
- » Corporate Secretarial Services
- » Corporate Restructuring Services
- » Transaction Structuring Services

Contact us



HYDERABAD

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Hyderabad – 500081



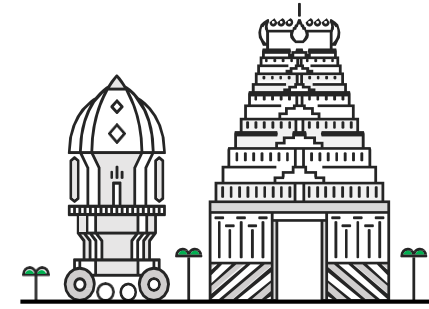
DELHI

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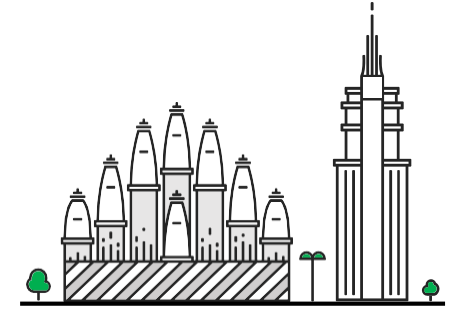
MUMBAI

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Basavangudi, Bangalore -
560004

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Andhra Pradesh

Vijayawada: # 56-11-3, Sri Devi Complex, Y.V.R Street, MG Road, Patamata, Vijayawada, Andhra
Pradesh

Tirupati: H. No: 6-154/1, Syamala Nilayam, Near Water Tank, Akkarampalli, Tirupathi, Andhra Pradesh

Kurnool: #21, Top Floor, Skandanshi Vyapaar, New Bus Stand Road, Kurnool 518 003, Andhra
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Thank You



www.steadfastconsultants.in
